

Atlantic Conferences Symposium

The Summit for Middle Market Debt Finance ®

Roundtable Discussion

Friday, May 18th

11:00 am – 11:45 am

Discussion Leader:

Ron Kahn

Managing Director, Lincoln International

Ron is co-head of Lincoln International's Debt Advisory Group as well as co-head of the firm's Valuations and Opinions Group. He is also a member of Lincoln's North American Executive Committee. Ron leads capital raising and financial advisory deal teams, manages key client relationships and markets the firm's services. Ron is widely published and a frequent speaker on capital raising activities.

Throughout his career, Ron has worked with manufacturing, distribution, and service companies in a variety of industries. Ron currently serves on the Board of Directors of The Parksite Group and Osterman & Company, as well as the NPR Foundation.

Speakers:

Rick Miller

Group Managing Director, TCW Direct Lending Group

Mr. Miller joined TCW in 2013 with the acquisition of the Special Situations Funds Group from Regiment Capital Advisors, LP. He is in charge of the firm's Direct Lending effort. Under Mr. Miller's leadership, the Direct Lending team has raised over \$7.0 billion of capital since its inception. Mr. Miller has over 27 years of experience in the capital markets and previously was ranked on the Institutional Investor "All American High Yield Research Team" for six consecutive years, focusing primarily on the Metals and Mining sector. Prior to his involvement in high yield research, he was at Chase Manhattan Bank in the Mergers & Acquisitions Group. He then moved on to become a Managing Director with the High Yield Group. Subsequently, he became the Head of High Yield Research at BankBoston Securities and in 1999, Mr. Miller joined UBS as a Managing Director and Head of the Global High Yield Research Group. Mr. Miller received his BS from Syracuse University and his MBA from the Simon Business School at the University of Rochester.

Sengal Selassie

Co-CEO and Co-Founder, Brightwood Capital Advisors

Sengal Selassie is Co-CEO and Co-Founder of Brightwood. He serves on the Investment, Executive and Valuation Committees of the firm. Sengal has served on a number of portfolio company boards of directors, including: Poco Graphite, Viawest Internet Services, Ricerca Biosciences, MC2 and Five Star Food Services.

Prior to co-founding Brightwood in 2010, Sengal co-founded Cowen Capital Partners (“CCP”) and served as Managing Partner. At CCP, he successfully led the fund’s spinout from Société Générale, forming Trinity Equity Holdings. Sengal joined CCP from SG Capital Partners (“SG Capital”), CCP’s predecessor fund where he worked from 1998 through 2006. At SG Capital he was a Managing Director and served as group head starting in 2002 and served as President and CEO of the fund’s captive small business investment company, SGC Partners II, from 2002 to 2004. Prior to SG Capital, he worked in the Mergers & Acquisitions Group at Morgan Stanley, specializing in Media and Telecommunications. He began his career at Goldman, Sachs & Co. in 1990.

Phil Tseng

Managing Partner, Tennenbaum Capital Partners

Mr. Tseng is a Managing Partner of Tennenbaum Capital Partners, LLC and a member of its Management Committee. Prior to joining TCP in 2004, Mr. Tseng was an Equity Research Analyst with Credit Suisse First Boston covering public technology and business services companies. Prior to that, he worked in Credit Suisse First Boston’s Technology Investment Banking group. Mr. Tseng began his career at Deutsche Banc Alex Brown. Mr. Tseng currently serves as a Director on the Board of First Advantage, Connexity Inc., and Anacomp, Inc., and also as a Director of the United States Tennis Association (USTA) Southern California section. Mr. Tseng also serves on the Board of Trustees for the California Science Center Foundation. M.B.A. from the Harvard Business School
B.A. (cum laude) in Economics from Harvard College, Captain of the Men’s Varsity Tennis Team