

Atlantic Conferences Symposium

The Summit for Middle Market Debt Finance ®

Mezzanine In The Age of Private Credit

Thursday, May 17th

2:30 pm – 3:15 pm

Moderator:

Jamie G. Whatley

Partner, Dorsey & Whitney LLP

She represents financial institutions, private equity funds, mezzanine funds, agent banks, institutional investors and startup companies in finance transactions and debt restructurings. Her experience includes both senior and subordinated debt transactions, leveraged buyouts, second lien financings, unitranche financings, cash flow and asset-based financings, equipment financings, project financings, structured financings, health care financing and real estate financings. She also has extensive experience in workouts and restructurings.

Jamie has handled corporate transaction matters across a wide range of industries, including energy, financial services, manufacturing, telecommunications, technology, transportation, insurance, retail, health care, construction, restaurant and hospitality.

Speakers:

Jason Block

Partner, Freedom 3 Capital

Jason Block is a Partner and CIO at Freedom 3 Capital and has more than 20 years of experience investing in private credit and equity. Mr. Block became actively involved in investing private credit and equity in 1995 and has managed private investments in more than 50 companies.

Prior to Freedom 3 Capital, Mr. Block was the founding Partner of ICG's North American investment business. Mr. Block led the North American business for over 5 years. Also, while at ICG, he was the Partner responsible for building ICG's global Investor Management Group focused on fundraising, communication and other investor matters for all of ICG's products on a global basis. He set the mandate for the Investor Management Group and grew the team from two people to 13 professionals covering over 250 investors worldwide.

Prior to ICG, Mr. Block was a Partner at AlInvest where he was responsible for founding and building their global mezzanine platform. During his six years at AlInvest, he led the team in 27 investments for nearly \$500 million of invested capital.

Before AlInvest, Mr. Block worked as a Portfolio Manager for Caravelle, an affiliate of CIBC, where his responsibilities included investing in mezzanine, private equity and high yield. Prior to joining the Caravelle team, he was a Managing Director in CIBC's Leverage Finance/Sponsor Coverage group. Mr. Block started his career as an investment banker for Kidder, Peabody.

Jason Block cont'd.

Mr. Block is a member of the Advisory Panel to the Atlantic Conference on Mezzanine & Middle Market Symposium. He has also been an observer or director on the Board of over 20 companies during his career. Mr. Block received his BA in economics from Colgate University, graduating *magna cum laude*. He also serves on the CT regional board of the Anti-defamation League.

Grant Johnson

Managing Director, Newstone Capital Partners, LLC

Mr. Johnson is responsible for originating, structuring, and managing investments at Newstone. Prior to joining Newstone, Mr. Johnson was a Vice President at Goldman Sachs in the Specialty Lending Group, where he was responsible for screening, structuring, and managing the firm's senior debt, mezzanine, and equity investments in leveraged transactions. Prior thereto, Mr. Johnson was an Associate with Northwestern Mutual Capital. Previously, Mr. Johnson worked as a Senior Accountant at KPMG. Mr. Johnson received his M.B.A. from the University of Chicago and his B.B.A. from Pepperdine University.

Jeff Sangalis

Managing Director, ORIX Mezzanine & Private Equity

Mr. Sangalis is Managing Director of ORIX USA's Private Debt and Equity Capital Business Group and leads the ORIX Mezzanine & Private Equity group ("OMPE") for ORIX USA. OMPE investments are generally from \$10-30 million and include standalone equity investments (control and non-control), flexible mezzanine debt or a combination of the two strategies. Investments are predominantly with independent sponsors and also include funded equity sponsors, family offices, and directly with entrepreneurs and management teams. Throughout his career, Mr. Sangalis has invested in more than 100 platform transactions totaling more than \$1.5 billion invested capital.

David Shuler

Partner, Northstar Capital LLC

David Shuler is a Partner with Northstar Capital, where he leads investment origination activities and also oversees several portfolio company investments. Prior to joining Northstar in 2006, David was an investment banker with Lazard Middle Market (formerly known as Goldsmith Agio Helms) and represented middle-market companies engaged in niche manufacturing, service, media and distribution sectors. Earlier in his career, David worked in the real estate loan origination and public finance department of Dougherty & Company in Minneapolis. David earned a B.A. degree from the University of Minnesota, and a M.B.A. degree from The Wharton School of the University of Pennsylvania.