

Atlantic Conferences Symposium

The Summit for Middle Market Debt Finance ®

The Fundraising Environment in Private Debt

Thursday, May 17th

9:15 am – 10:00 am

Moderator:

Bob Horak

Managing Director, Lincoln International

Bob leads debt advisory and financial advisory deal teams, manages key client relationships and markets Lincoln International's Services.

Bob's primary area of expertise is advising private equity and corporate clients on the structuring and arranging of financing for acquisitions, leveraged buyouts, mergers and restructuring. Bob also advises clients on select merger and acquisition transactions and is active in providing valuation and fairness opinions.

Prior to joining Lincoln International, Bob spent twelve years executing corporate finance transactions. Bob's experience includes eight years in Heller Financial's Corporate Finance Group, three years with GE Capital and one year with First Source Financial, Inc. In addition, Bob worked in public accounting as an auditor for Price Waterhouse.

Speakers:

Chris Flynn

Co-CEO & Co-CIO, THL Credit Advisors, LLC

Mr. Flynn is the Chief Executive Officer of THL Credit Advisors, LLC and THL Credit, Inc. Mr. Flynn serves on the Global Investment Committee for THL Credit Advisors, LLC and is also a member of the Board of Directors of both THL Credit Advisors, LLC and THL Credit, Inc.,

Previously, Mr. Flynn served as Co-Chief Executive Officer, from Co-President, and prior to that Managing Director, of THL Credit Inc., and THL Credit's Direct Lending platform.

Mr. Flynn earned his M.B.A. with a concentration in Finance and Strategy from Northwestern University's Kellogg Graduate School of Business and his B.A. in Finance from DePaul University.

Olga Kusters
Director, StepStone Advisors

Mrs. Kusters is a member of the corporate private debt research team, focusing on direct lending strategies in the US and Europe.

Prior to StepStone, Mrs. Kusters led the execution of corporate loan investments for Zurich Insurance Company and oversaw group holdings as a CFO for group treasury. Mrs. Kusters has also held several positions at the EBRD in London.

Mrs. Kusters received an MBA in finance from Hofstra University, and a BSc in economics from Khabarovsk State University. She is a CFA charterholder.

Bob Morgan
Managing Director, 50 South Capital

Robert P. Morgan is a Senior Vice President and Managing Director for 50 South Capital, with management responsibility for the alternative asset investments areas of 50 South Capital. He had previously been Director of Private Equity, a position he held since co-founding the Private Equity funds group, and an area in which he remains heavily involved.

Prior to joining 50 South Capital, he worked as a Director at Frye-Louis Capital Advisors, LLC (FLCA), a Chicago-based private equity investment manager, and was responsible for all of the operations of FLCA, including the management of a private equity fund-of-funds. Prior to joining FLCA, he worked for Heller Financial, Inc., a middle-market commercial finance company which was later acquired by General Electric. Bob was a Senior Vice President at Heller and was responsible for its private equity programs. Within Heller, he held several roles, including positions in the Corporate Finance Group, Corporate Credit and Heller Equity Capital Corporation, Heller's captive private equity fund. He has invested in over 100 private equity funds covering the buyout, venture capital, structured high yield, real estate and international markets. While at Heller, he also oversaw a direct equity co-investment program which totaled approximately 20 investments. Prior to attending business school, he worked for a commercial bank in North Carolina.

Al Ricchio
Managing Partner, Kayne Anderson Middle Market Credit

Albert Ricchio is a managing partner for Kayne Anderson Capital Advisors secured credit activities. Prior to joining KACALP Mr. Ricchio was with Cerberus Capital where he was a Co-Founder of Dymas Capital Management and helped lead the development of a middle market, private equity focused lending business. While at Dymas, Mr. Ricchio played a leadership role in completing over 130 transactions with underwritten commitments in excess of \$4.5 billion.

Al Ricchio**Managing Partner, Kayne Anderson Middle Market Credit cont'd.**

Prior to joining Cerberus, Mr. Ricchio worked at Heller Financial from 1984 to 2002, where he last served as a Senior Vice President and worked in loan restructuring, portfolio management and originations management and where he was a co-manager of a \$1 billion portfolio and a 22-member team of professionals responsible for originating, underwriting and managing loans to and investments with middle market private equity sponsors. From 1982 to 1983, he worked in public accounting at Peat, Marwick, Mitchell & Co. Mr. Ricchio is a graduate of DePaul University and received an M.B.A. from Purdue University.