

Atlantic Conferences Symposium

The Summit for Middle Market Debt Finance ®

Independent Sponsor Impact the Deal Market

Friday, May 18th

10:15 am – 11:00 am

MODERATOR:

Phil Kain, CFA

Managing Partner, Rush Street Capital

Phil Kain has over 25 years of professional experience in corporate banking and leveraged lending. Phil has closed well over 300 middle market transactions during his career. Phil has proven expertise in sourcing and structuring debt capital for lower middle market companies and private equity firms. Phil is a 1990 graduate of the University of Michigan.

SPEAKERS:

Richard Baum

Managing Partner, Consumer Growth Partners

Richard co-founded Consumer Growth Partners (CGP) in 2005 as a private equity investment and advisory firm with an exclusive focus on retail and non-perishable branded consumer products companies. CGP is typically the first institutional investor in the company, but also serves as a primary business advisor to companies contemplating a capital transaction but for a variety of reasons are not yet ready, willing or able to take in outside institutional capital. Prior to CGP, Richard spent over 15 years as one of Wall Street's leading equity research analysts covering the specialty retailing sector at Credit Suisse First Boston, Goldman Sachs and Sanford C. Bernstein. Previously, he served in executive positions within the retail industry including at Bloomingdale's in its merchandising organization. Mr. Baum serves on the boards of Vera Bradley, Inc. (NASDAQ: VRA), Factory Connection, Inc. and The Retail Marketing Society.

Andrew Bushell

Principal, Cornerstone Capital Holdings

Mr. Bushell is a Founder of Cornerstone in 2000. For the three years prior to forming Cornerstone, he was involved in industry consolidations, mergers, and acquisitions with BGL Capital Partners, a Chicago-based merchant banking group. Prior to that, he served as President of Sentry Fire Protection Systems. Mr. Bushell received a B.A. in Economics from Cornell University, a J.D. from Rutgers University School of Law, and an M.B.A. from the J.L. Kellogg Graduate School of Management at Northwestern University. He is also a certified public accountant

Dave Gezon

Senior Managing Director, Midwest Mezzanine Funds

Dave is the founder of Midwest Mezzanine Funds, a 25-year-old lower middle market mezzanine firm. Since its inception in 1992, Midwest has invested in 116 companies made up of manufacturers, value added distributors and service businesses. Midwest is currently investing Mezzanine Fund V which has capital commitments of \$270 million and operates as an SBIC. Midwest invests in second lien, subordinated debt and equity. Our clients are generally equity sponsors (both independent and those with committed capital) and management teams.

Prior to Midwest Mezzanine Dave had mezzanine and equity experience with Dresdner Kleinwort Benson (1986-1991) GE Capital (1982-85) and was a senior lender at BMO Harris Bank (1979-81).

He received a B.S. in Finance from Miami University (Ohio) and an M.B.A. from the Kellogg Graduate School of Management.

Haran Narulla

Managing Partner, Tiger Peak Capital

Haran has been investing in companies for over a dozen years. Prior to founding Tiger Peak, Haran was a Partner at Blue Wolf Capital, a New York-based private equity firm, where he spent close to ten years. Haran joined Blue Wolf after beginning his private equity investing career at Sun Capital, a private equity firm with over \$9.0 billion in assets under management. Haran spent four years as a member of the Private Equity Steering Committee for the UN PRI, which comprises both asset owners and asset managers including environmental, social and governance factors in investment decision-making. Haran began his career in finance in Salomon Smith Barney's investment banking division advising on mergers & acquisitions and leveraged finance work for large industrial companies.