# Atlantic Conferences Symposium The Summit for Middle Market Debt Finance ®

What Inning Are We In? Thursday, May 17<sup>th</sup> 4:45 pm – 5:30pm

#### Moderator:

# **Randy Schwimmer**

Senior Managing Director, Head of Origination & Capital Markets, Churchill Asset Mgmt.

Randy Schwimmer is Senior Managing Director and Head of Origination and Capital Markets at Churchill Asset Management LLC. Churchill is a credit asset management firm affiliated with TIAA/Nuveen that provides senior debt to middle market companies.

Mr. Schwimmer is also editor/publisher of "The Lead Left," Churchill's weekly newsletter reviewing deals and trends in the capital markets and read by many influential industry participants.

In 2006, Mr. Schwimmer became a founding partner and Head of Capital Markets at Churchill Financial LLC, a middle market finance company acquired by The Carlyle Group in 2011. At Carlyle, he was a Managing Director responsible for all middle market loan capital markets activities, including loan structuring, syndications and distribution within the Carlyle GMS team.

Prior to Churchill, Mr. Schwimmer was a Managing Director and Head of Leveraged Finance Syndication for BNP Paribas where he structured and syndicated leveraged transactions for the bank's private equity clients. Before that, he spent 15 years at JP Morgan Chase in Corporate Banking and Loan Syndications in several capacities where he was responsible for originating, structuring and syndicating leveraged loans.

Mr. Schwimmer is a graduate of Trinity College (BA) cum laude and received his MA from the University of Chicago.

### **Speakers:**

### **Carey Davidson**

Managing Director, Head of Capital Markets, Monroe Capital LLC

Ms. Davidson is a Managing Director and Head of Capital Markets at Monroe Capital. She is responsible for buyside club originations, relationship management, and marketing as well as sell side syndications. She serves on Monroe's Investment Committee. Ms. Davidson has over 18 years of experience in middle market investing. Prior to Monroe, Ms. Davidson was a senior deal

#### **Carey Davidson**

Managing Director, Head of Capital Markets, Monroe Capital LLC, cont'd.

professional at The Carlyle Group where she focused on originating, structuring, negotiating, executing and managing middle market loans. Prior to Carlyle, she was a founding professional and Senior Vice President at Churchill Financial and an Assistant Vice President at GE Antares Capital.

Ms. Davidson is a member of the Association for Corporate Growth, the Women's Association of Venture & Equity, and serves on the National Young Leadership Cabinet of the *Jewish Federations of North America*. She was named one of Mergers & Acquisitions 2017 and 2018 "Most Influential Women in Mid-Market M&A". Carey earned her B.A. in Communications with a Certificate in Business from The University of Wisconsin – Madison and her M.B.A. from The University of Chicago Booth School of Business.

#### **Erica Frontiero**

# Managing Director, Head of Capital Markets, Carlyle Global Credit, The Carlyle Group

Erica Frontiero is a Managing Director with The Carlyle Group and the Head of Capital Markets for Carlyle Global Credit, a \$33Bn platform, and a member of the investment committee for Direct Lending. With over 16 years in leveraged finance, Erica invests in and raises debt capital for corporations and private equity clients, structuring, syndicating and trading, commercial loans. Prior to joining The Carlyle Group in 2016, Erica spent twelve years with Antares/GE Capital in Capital Markets and began her professional career at Banc of America Securities (Bank of America Merrill Lynch) in leveraged finance, in New York and in London. Erica holds a B.A. in Economics from Wake Forest University. She is a member of the Board of Directors of Dress for Success, an international not-for-profit aimed at achieving economic independence and empowerment for women. Erica is also one of the founding members of the creative advisory board for Orchid Worldwide, a boutique, sales, marketing and travelcompany, and a member of the inaugural class of Pipeline Angels, which aims to increase the number of women angel investors and social entrepreneurs in the US. She is also a member of the first class of WomeninPower.org, an executive fellowship program created by the 92Y in Manhattan and an active mentor with Parity Partners' P3 program focused on advancing women through strategic leadership development and community building.

# **Brian Gerson**

# **Head of Private Credit, FS Investments**

Brian Gerson serves as Head of Private Credit at FS Investments where he oversees the firm's expanding business development company (BDC) and credit platform. Mr. Gerson's responsibilities include overall strategy, investment management and growth initiatives for private credit at the firm. He serves as a member of the Investment Committee of each of the FSIC funds and FS Energy & Power Fund.

#### **Brian Gerson**

#### Head of Private Credit, FS Investments, cont'd.

Mr. Gerson has over 25 years of experience in credit investing and corporate lending, with specific expertise in lending through BDCs. He most recently served as Group Head and Managing Director at LStar Capital, the credit affiliate of Lone Star Funds. There he developed and maintained deep relationships with the financial sponsor community and middle market intermediaries while significantly expanding LStar's corporate credit business. Prior to this, Mr. Gerson was a founding member of Solar Capital Partners, which serves as investment adviser to two yield-oriented BDCs. At Solar Capital, he spent seven years in various credit, origination, management and business development roles, most recently serving as Executive Vice President of Solar Capital Limited. Previously, Mr. Gerson spent 12 years in various positions, including Managing Director at CIBC World Markets in its Leveraged Finance and Financial Sponsors Group. CIBC World Markets purchased Mr. Gerson's predecessor firm, the Argosy Group, an investment banking and leveraged finance boutique he joined after beginning his career in the corporate finance department of Merrill Lynch & Co.

Mr. Gerson graduated summa cum laude and Phi Beta Kappa from Tufts University where he earned a BA in Mathematics.

## **Garrett Ryan**

# **Partner, Twin Brook Capital Partners**

Garrett Ryan is Head of Capital Markets for the firm's middle market direct lending loan business. With 19 years of experience in capital markets, Garrett has extensive knowledge of middle market LevFin, institutional/high yield as well as asset based lending. He supports Twin Brook's originators and underwriters in structuring, pricing and negotiating multi lender transactions in which Twin Brook plays a lead role and his team maintains close relationships with all middle market lenders (finance companies, BDCs, banks, etc.). He received his finance degree from University College Dublin and an MBA from the Kellogg School of Management.